

There's no place like



in Ventura County!

Anacapa Homes expands its factory showroom

By Tina Vervoorn
Special to VCS Homes

A family-owned business with more than 10 years of hands-on experience in the manufactured and modular home industry, husband and wife team

David and Katherine Hackett founded Anacapa Homes

as an all-inclusive dealership for buyers seeking to secure a home that fits within their budget.

"Our customers are the hard-working Americans that have a dream of owning their own home," Katherine said. "The wages just have not kept up with the cost of living and many people who pay rent do not realize that there are affordable alternatives to becoming a homeowner."

Offering alternative home solutions for Ventura County and beyond, Anacapa Homes is not a real estate office but does work with licensed brokers and lenders to help clients purchase land and finance construction loans to build the homes they sell. As members of the Better Business Bureau in good standing with a AAA rating, the company is known for its stellar customer service and attention to detail.

"Our job is helping clients design the house. The contractor's job is actually carrying out the plans, installing the house and doing the site work," Katherine said. "We are always seeking out new and reputable California-licensed contractors that offer what is required onsite, from grading land and pouring a foundation to running sewer, electrical and utility lines."

A recent expansion of Anacapa Homes' factory showroom doubled the interior space to provide clients with the opportunity to step inside and envision first-hand what a new manufactured or modular home may feel like.

Displays include cabinetry, countertops, carpet samples, exterior siding and



**DAVID AND
KATHERINE HACKETT**



Alice and Greg of Simi Valley are first-time buyers and customers of Anacapa Homes. They are excited to build a treehouse for their daughters in their new backyard.

examples of the construction, from several new manufactured and modular home lines it represents, including Cavco Durango, Champion and Hallmark Homes.

"I want people to come into our showroom and feel like they are walking into a cozy home that is immediately warm and welcoming," Katherine said. "Our ultimate goal is to help buyers design the home of their dreams and we hope that by offering a glimpse into the amenities a modular and manufactured homes offer."

David and Katherine have experienced an increased number of first-time buyers seeking to make the jump from renting to homeownership. Alice and Greg of Simi Valley, first-time buyers and customers of Anacapa Homes, recently purchased a Champion Sierra Estates home with three bedrooms and two bathrooms for their

family of four.

"We had been trying to buy a manufactured home for our family for over a year and after many frustrating interactions with other companies who either could not get it done or wanted to charge us tens of thousands of dollars more, we are grateful to have finally found Anacapa Homes," Alice said. "Katherine and David are helpful, knowledgeable and patient and have gone above and beyond to make owning our own home a reality. Honestly, we would not be in the process of building our home without them."

Having a home to call their own is so special that Alice and David's eldest daughter has chosen a special oak tree on the property to build a tree house with her grandfather.

"If a piece of vacant land can be

purchased for around \$50,000, homeowners can have a modular home built in place for approximately \$250,000," Greg said. "We are here to help people get into affordable housing for the long-term and we spend a significant amount of time to ensure they get what they want and can afford the items on their wish list."

Anacapa Homes also can help clients who are in the market for a new manufactured home in a manufactured home community, to place on private land, or an existing home within a community.

Serving Ventura, Santa Barbara, Los Angeles and counties throughout Southern California, the showroom will be open from 1 to 4 p.m. on Nov. 23 and by appointment at 4160 Market St., Suite 6 in Ventura. For more information, call 640-6575 or go online to www.anacapahomes.com.